

## Industry-Initiated Research Studies

### Outpatient Visit Cost Outline

- The guidelines pertaining to Industry-Initiated studies permit the ICTR to compute a charge for these studies that represents a fair evaluation of the use of CRC and Lab resources.
- The CRC does not financially support inpatient utilization for industry-initiated studies.
- Investigators are charged for the use of the outpatient clinical research staff, including assistance from the CRC Research Nurses and Unit Secretaries, as well as Analytic Core Laboratory Research Technicians.

The hourly rate for Industry-Initiated protocols at the CRC is calculated as follows:

**Clinical Staff Costs:** The average hourly cost is **\$80.00** per 1.0 clinical staff FTE during hours of operation. Overtime nursing costs will be calculated at time-and-a-half for the nurse involved in the study and will be added to the average hourly rate, if applicable.

**Core Laboratory:** The average hourly cost for sample processing is **\$38.00** per 1.0 lab staff FTE during hours of operation. Overtime lab technician costs will be calculated at time-and-a-half for the technician involved in the study and will be added to the average hourly rate, if applicable.

**Other:** An **\$82.00** hourly cost is added for unit secretarial support (**\$32.00**) routine supplies and equipment (**50.00**).

***Therefore, the average cost to investigators for industry-initiated studies is \$200.00 per hour per visit, not including any staff overtime costs, non-routine clinical supplies such as research study kits, and laboratory/hospital ancillary costs, plus:***

**Application and Set-up Fee:** A one-time, initial fee of **\$1,500.00** per protocol is charged regardless of whether subjects are ever enrolled in the protocol. This fee includes expenses common to all protocols, i.e., the time spent by the Program Director, Executive Director, Administrative Director, Clinical Staff Director, Analytic Core Laboratory Director, Research Informatics Core Director, and Biostatistician to review the application, plus additional administrative time to record protocol activity, account for use of CRC resources, and process the annual progress report.